# Evaluating Program Success in a World Gone Virtual

March 4, 2021



#### **Welcome and Announcements**

- Today's webinar is a presentation of ALA's Public Programs
   Office, with support from ALA's Cultural Communities Fund
   (www.ala.org/CCF)
- Visit <u>www.programminglibrarian.org</u> for more online learning sessions, programs ideas and grant announcements



#### **About the Classroom**



### Microphones

Only our presenters have microphone access.



#### **Questions?**

Type them in the chat box! There will be time at the end for questions.



#### **Tech Issues?**

Send a message through Q&A.



#### **Today's Presenter**

Janie Hermann

Manager of Adult
Programming
Princeton Public Library
Princeton, NJ



# **Evaluating Program Success in a World Gone Virtual**

Presented by:
Janie Hermann
Adult Programming Manager
Princeton Public Library, NJ









## **BEFORE the Event / Program**

 Libraries rarely think about what can be collected before the program or event, but data can be mined from pre-event PR/marketing for planning future programs.

 Metrics like email open rate, click through and registrations are helpful when hosting an event virtually as they tell you who's interested and give a baseline of engagement and intent.



## **BEFORE the Event / Program**

 Tracking social media is also crucial. The impressions your pre-event content receives can more directly be translated into attendance expectations since the event is online.

 More likes means more engagement, signifying higher interest and a wider reach.



## **BEFORE the Event / Program**

Seeing what events people get excited about, and which events get fewer impressions, can help you strategize for future programs and events



# Things to observe DURING the Event / Program

- Virtual events have specific metrics you can track that vary from in person offerings
- Much like a live event, you'll obviously want to track how many individuals are actually attending your session.
- It also involves tracking speaker engagements and views on your online platform throughout the event



# Things to observe DURING the Event / Program

- See what performs the best and maintains the highest number of views and engagement. Review the content they provided and how it was delivered if you are able to do so.
- Different tools, such as live polling, Q & A and surveys offer a unique view into how your audience is consuming the content, as well as signaling if they are engaged.



# Things to observe DURING the Event / Program

Leveraging technology during virtual events gives you access to more data than in person events





### What to collect AFTER the Event / Program

- Following up within 2–3 days of a virtual event concluding can provide a wealth of information
  - What did they like?
  - Topics for future programs?
  - How can you improve the experience for the next event?
- The more specific feedback you can the better you can make your next virtual events



### What to collect AFTER the Event / Program

- Consider having a strategy for following up with no-shows and non-responders
  - what prevented them from attending?
- Gather relevant information provided by the dashboards and analytics of each site or platform
- Feedback from presenters on their experience presenting from you



### Final Step: Ask Questions/Reflect

- Did you meet your goal(s) for the program or event?
- Were there any stand-out interactions during the program?
- How is the progress on follow-ups? What is the feedback?

- What worked well?
- Could anything have gone better?
- Would you do it again? Why? Why not?





### **Other Considerations**

- Live attendees versus replays
- Determining statistics for on-demand/pre-recorded programs
- Recording statistics for passive virtual programs and activities like scavenger hunts and digital escape rooms



Big Question for each Consideration:

How long do we track

views/replays/interactions?



### What Can I Get from the Platform?

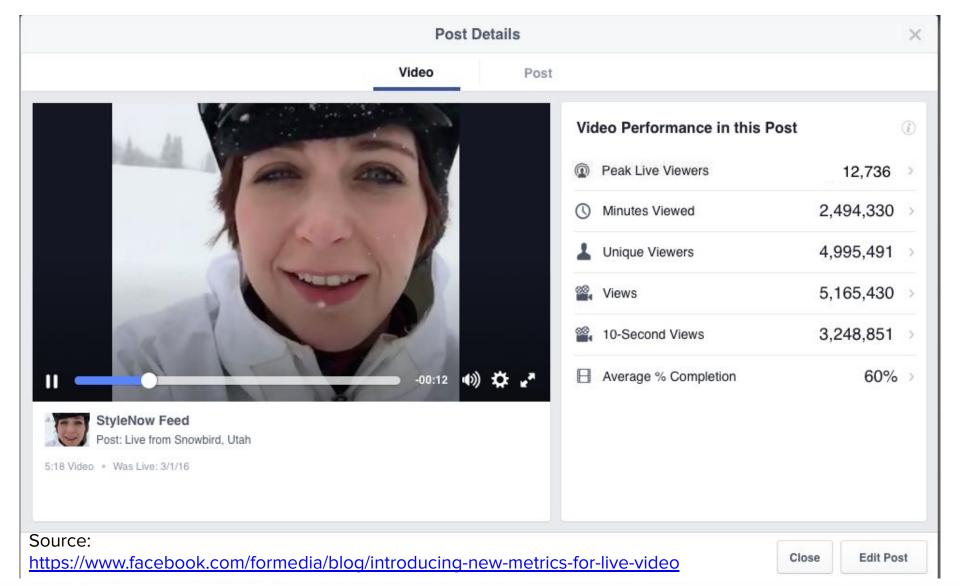
- Social Media sites can provide lots of analytics that are useful for future planning and for also letting you know your reach
  - Get to know the lingo (Impressions, Click Through Rate, Engagement)
  - Look at the analytics dashboards and get to know them
  - Take tutorials online, ie: YouTube Creator Academy and Facebook for Media

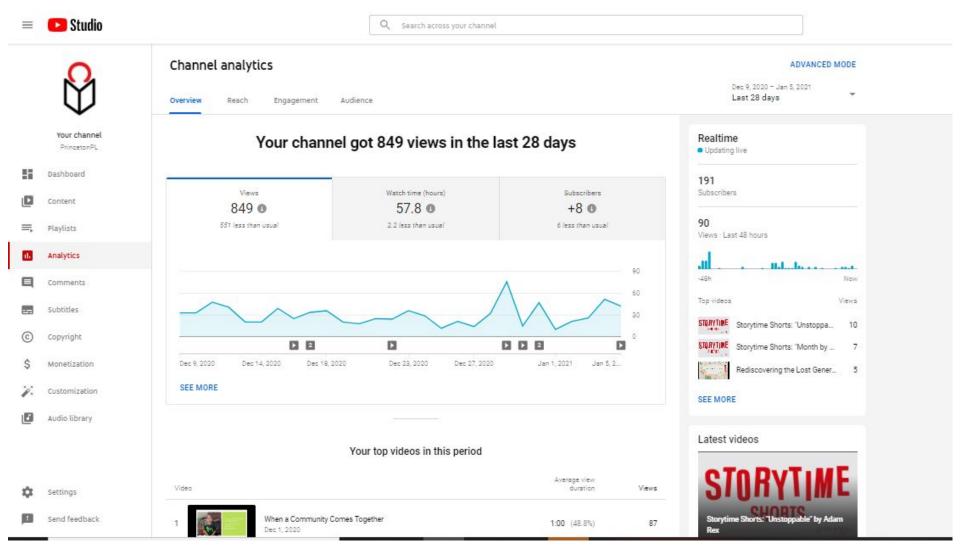


#### What Can I Get from the Platform?

- Each platform offers unique insights (and have online guides and help centers)
  - Zoom: Software/Device used; Connection Problems; User Feedback
  - Facebook: When your followers are online; minutes viewed,
     10 second views
  - Crowdcast: Location, Call to Action, Sign Up Conversion Rate
  - YouTube: Average View Duration; Total Watch Time, Traffic Source



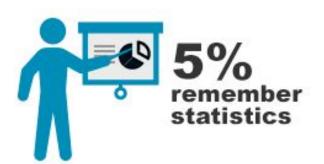






## Make your statistics and observations tell a story that can be told to your stakeholders





**Example 1:** During January's virtual book club discussing James Joyce's "Ulysses" we had 11 cardholders, but also someone join from Canada who was a Joyce scholar who is interested in providing future programs and a high school senior from Thailand who hopes to come to the Princeton next year. It was an outstanding discussion that was greatly enriched by these two additional members that could not have attended if this had been an in-person event.

**Example 2:** We have been hosting Drop In and Knit on Wednesdays mornings for 3 years with an average attendance of 8 people. Since going virtual, our attendance average attendance has risen to 11 people and we sometimes have as many as 20. Feedback indicates that participants love chatting while they knit in the comfort of their home via Google Meets. We might maintain this as a virtual program on alternating weeks even when we resume in-person programs.

#### Source

https://twitter.com/adammgrant/status/890187471207759873?lang=en



#### Methods used to evaluate programs at PPL

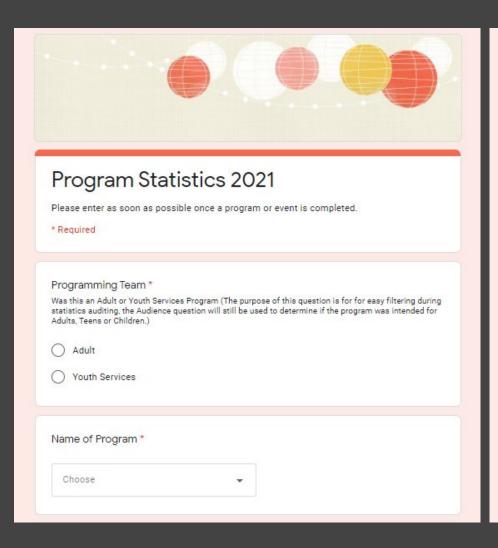
- Discussion at monthly team meetings about what worked that month and what did not work in terms of programs
- Meeting after each annual or signature event to discuss what worked and what needs improvement in the future
- Annual retreat where we do a "Pause, Play, Rewind, Start" exercise and evaluate each ongoing programming for effectiveness
- Establishing goals and objectives each year and continually evaluating internally to see if programs are meeting our goals and objectives
- Surveying attendees for feedback (variety of methods used)
- Department wide statistics form that is filled out for each program



# Why Create a Detailed Form? What are the Benefits?

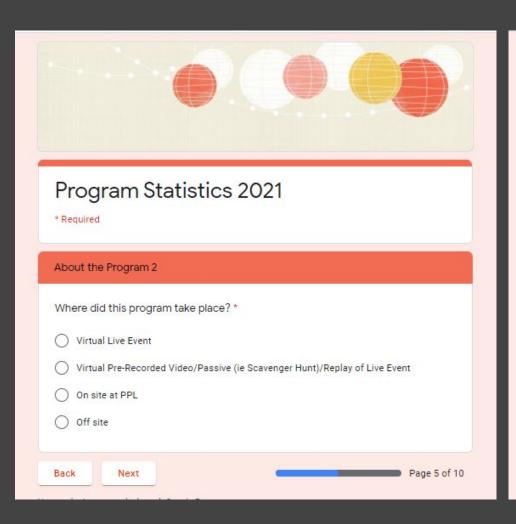
- Easily able to sort attendance statistics to meet many needs and requests for a variety of reasons
- Ability to track impact of individual, annual and recurring programs on an ongoing basis
- Helps plan for staffing needs
- Tracks essential information such as number of volunteer hours, source of funding, and outreach
- Assists with grant and report writing



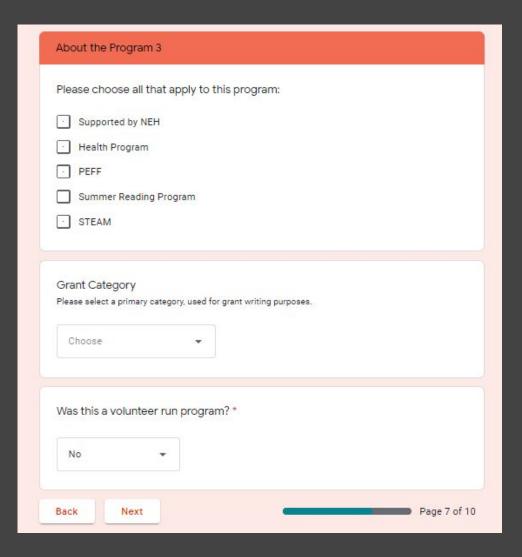


Abou	ut the Program
Date	*
Date	
mm/	dd/yyyy 🗖
Prog	ram Category *
Au	thor Talk •
For Liv	ndance * /e Events this should be the number of Live Attendees for Pre-Recorded Videos this should be the
	er of Views in the Month the event took place.
Tour	answer
Targe	et Audience *
0	Adults
0	Children
0	Teens

Age Groups Attended *	Community Partners	
Age Groups Attended  Adults  Children  Teens	List any relevant Community Partners for this event *  Select NONE if planned only by PPL staff  AARP	
[ ] Teens	Arts Council of Princeton	
Did the Program Meet Expectations? *	Central Jersey Dance  Centurion	
Exceeded Expectations	Civil Rights Commission	
Met Expectations	Corner House	
O Below Expectations	D&R Greenway	
	Davis International Center	
If applicable, explain why the program exceeded or did not meet Expectations?	Friends of Princeton Open Space	
Your answer	Gente y Cuentos	
	Grounds for Sculpture  High Meadows Environmental Institute (HMEI)	
PPL Staff primarily responsible for organizing this program. *	Historical Society of Princeton	
· Amanda Chuong	· HITOPS	
Caroline Quinones	· International Employees Group at PU	
Gayle Stratton		
Hannah Schmidl	Labyrinth	







#### Other Data you may want to collect:

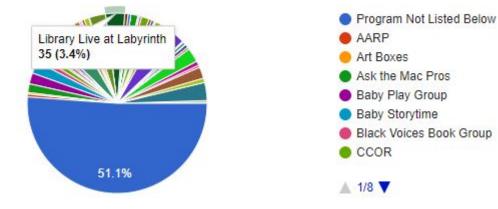
- Time of Event
- Day of Week
- Hours spent planning
- Room/Branch location
- Payments Made
- Set Up Time

Charts automatically generated can be viewed regularly without needing to manipulate the spreadsheet.

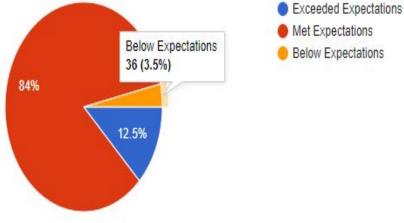
Samples on following slides.

#### Name of Program

1,019 responses

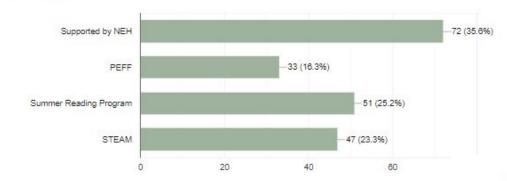


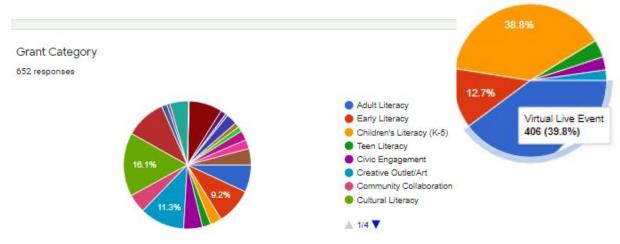




#### Please choose all that apply to this program:

#### 202 responses





- Virtual Live Event
   Virtual Pre-Recorded Video/Passive (ie Scavenger Hunt)/Replay of Live Event
- On site at PPL
- Off site
- Virtual
- Virtual Pre-Recorded Video/Passive (ie Scavanger Hunt)/Replay of Live Event

If applicable, explain why the program exceeded or did not meet Expectations?

101 responses

This was our first "Virtual" Go-Between Club meeting during the library closure due to the COVID-19 pandemic, so we weren't sure if there was interest and how many kids would join our meeting via Google Hangouts Meet. Ten kids joined us and we had a terrific discussion. It went better than expected.

Program flowed nicely with slide presentation, prepared text and a lively discussion afterward.

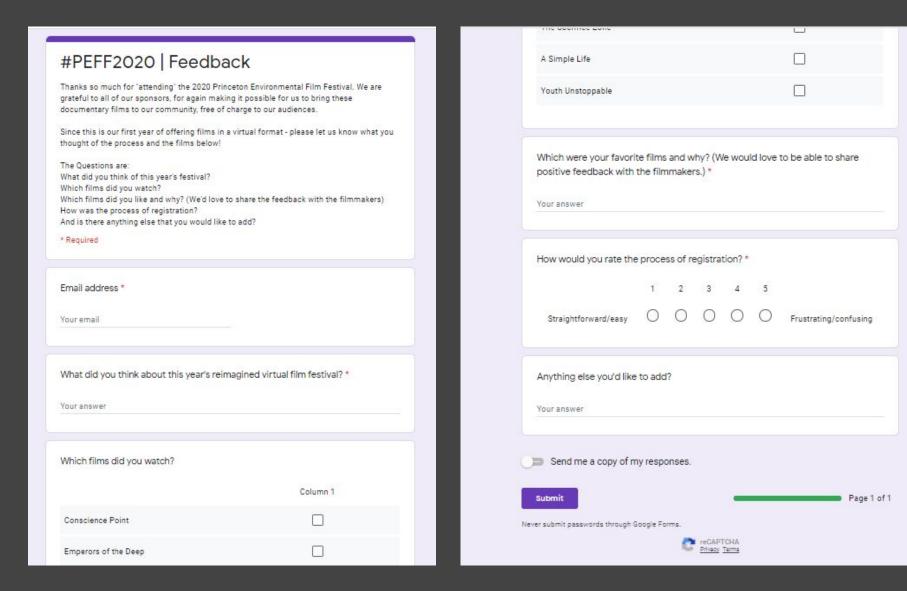
Lower attendance than expected, but it was finally a nice day out, so people may have been away from their computers

The connection with this group of participants was wonderful, leading to a terrific discussion about books and the offering of personalized book suggestions.

Great animated discussion over a book with heavy contemporary political overtones. New members participated.

Excellent storyteller Maria LoBiondo, would love to have her back, huge crowd - all gave rave reviews following the program





#### **Princeton Environmental Film Festival**

#### **PEFF Evaluation: Quantitative and Qualitative**

- 20 films and seven Crowdcast sessions featuring nine guests
- 1,626 Requests for links;
- 221 Asked to be on the mailing list via requests from 350 Unique email addresses

#### **BY FILM**

■ A Fistful of Rubbish: 63

■ A Simple Life: 81

■ Conscience Point: 121

■ Emperors of the Deep: 96

#### Post screening Q&A

- The Sacrifice Zone 10/13: **35** watched live **52** watched replay
- The Pollinators 10/14: 23 watched live, 29 watched replay
- Youth Unstoppable 10/16: **26** live, **31** replay



#### **PEFF Evaluation: Quantitative and Qualitative**

#### Samples from the 15 pages of comments and feedback received from the Google form:

Pros for this format - ease of watching whenever, comfort of own home w/ no travel, able to rewind to re-listen to a part of a movie. Cons for this format - love the energy of everyone in the room watching a film and the Q&A right after with the film maker, love seeing people and the staff at the library and sharing our collective insights into what we just saw.

"It was a good substitute, but I found watching so many films on a small screen tiring, and I missed the opportunity to chat with like minded audience members.

"it was ok, I wish the films were available longer and the links worked faster. we wanted to watch many more of the movies but just do not have that much time in one week to dedicate to watching films "

It was great but I had trouble watching all the films because of the time limits and number of viewer limits

"As a former resident of Princeton, it was wonderful to be part of something that I would not have been able to participate in in person!"

"It would be easier if we could just fill out one form to register for the films we wanted to watch (more like this survey).

"Very much appreciated the help and responses from S. Conlon and K. Dorman at Princeton Library when I had some difficulty getting into one of the films. They were attentive and took time to actually help me in the process.



